

## TWO "WAVES" OF TARIFF REFORM TO 2025

	First Wave		Second Wave
ighly volumetric ariffs FIXED USAGE (c/kWh)	Improved fixed cost recovery FIXED USAGE (c/kWh)	Demand based tariffs FIXED USAGE DEMAND (c/kW)	First Wave reform PLUS Voluntary, localised pricing options Demand management storage tariff Back-up supply charges Critical peak pricing Peak time rebates Voluntary incentive (payment) options Embedded generation incentives, credits or feed-in tariffs Ancillary services payments
Significant cross-subsidies between customers Technology adoption (airconditioning, solar, storage) driven partly by cost shifting No reward to shift consumption off-peak No 'locational' reward to customers to reduce network costs (through demand management or embedded generation) No incentive for new energy markets and services	<ul> <li>Reduced cross-subsidies between customers</li> <li>Reduced incentive for technology adoption (airconditioning, solar, storage) to be driven by cost shifting</li> <li>No reward to shift consumption off-peak</li> <li>No 'locational' reward to customers to reduce network costs (through demand management or embedded generation)</li> <li>No incentive for new energy markets and services</li> </ul>	<ul> <li>Minimised cross-subsidies based on customer use of the network</li> <li>Economic incentives for technology adoption based on contribution to avoided network costs</li> <li>Reward to shift consumption off-peak</li> <li>No 'locational' reward to customers to reduce network costs (through demand management or embedded generation)</li> <li>Some incentive for new energy markets and services</li> </ul>	<ul> <li>Minimised cross-subsidies based on customer use of the network</li> <li>Economic incentives for technology adoption based on contribution to avoided network costs</li> <li>Reward to shift consumption off-peak</li> <li>'Locational' reward to customers to reduce network costs (through demand management of embedded generation)</li> <li>Incentives for new energy markets and services</li> </ul>